

Experience. Trust. Artistry

CITY MONUMENT COMPANY

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I. Introduction

Our company offers the largest selection of cemetery monuments in the greater Miami, Florida area in a wide variety of colors, prices and styles. We also offer custom engraving services. We serve families and businesses throughout Miami-Dade County, South Florida and the Caribbean Islands. We offer factory direct prices. We serve all the cemeteries in the Miami metropolitan area.

We have several nationally recognized designers on staff and are proud of the distinctive memorials we produce. While cemetery memorials are still our primary focus, our product offerings have grown to include commemorative plaques, brick fundraisers, commercial signage, park benches and veterans memorials.

II. Selecting a Memorial at Our Miami, Florida Showroom

If you've never ordered a headstone before or if it's been a long time since you've needed a memorial, you'll be pleasantly surprised at how simple the process is and how rewarding it can be. Here are the steps normally followed but you're the customer so you're in charge. We will work at whatever pace you are comfortable with and will answer any questions you may have as they arise. If there will be several people involved in the decision making process, we encourage you to come in together so decisions can be made collaboratively.

1. When you visit our Miami, Florida showroom, a staff member will ask you who the memorial is for and what cemetery it will be placed in. Most cemeteries in the Miami area have regulations regarding the types of grave markers allowed. When we know the cemetery we can show you a headstone that meets the cemetery requirements. Call us at 305-594-4628 to schedule a consultation at our showroom.
2. After we explain and show you the type of memorial that is accepted by your particular cemetery, we will present you with a selection of granite colors. Granite is a beautiful material and City Monument has the largest inventory of granite markers and monuments in

Miami. In fact, if you would like to select the exact piece of stone to use for the monument, we can do that at our Miami location at 8483 NW 64th St, Miami, FL 33166, which is a few miles northwest of downtown Miami. We're sure we will have a color you will love. If we don't, we'll find it for you. Should your cemetery only allow bronze markers, we have a wide selection of sizes and designs for you to choose from, including several exclusive designs only available through the City Monument Company.

3. After you have decided on the color, size and style memorial we will lead you through the design discussion. It is helpful if you think about the type of design carving you would like before coming in because there are literally thousands of possibilities. Are you interested in religious ornamentation or something more secular? Did your loved one have a hobby, profession or other passion in life you would like commemorated on the headstone? Is there a specific image you want engraved on the memorial? If you bring in an object or photo that was special to the deceased we can replicate the image on the monument for a very personal tribute.
4. Lastly we will discuss the wording to be engraved on the memorial. The engraving, or inscription, will name the person resting there, provide a historical record and tell something special about the person to everyone who passes by. Think about how you would like the person's name to read on the headstone. Do you want to use their formal name or something more casual? How about the epitaph? There is something special to say about everyone. If you need some help with ideas, visit the "Epitaphs" section of our website. Be sure to bring in the full dates of birth and death when you visit us. Sometimes these dates can be hard to remember off the top of your head. Bringing along any cemetery paperwork showing the grave location would be helpful as well.

III. Phone Orders

Ordering over the phone can be a very simple process. If you have found a memorial, monument or headstone on our web site or at our showroom and would like to order over the telephone, please call 305-594-4628. Credit card payments accepted are MasterCard, Discover and Visa.

IV. Shopping Online

The City Monument Company invites you to peruse our web site at www.citymonumentcompany.com. You will find a large selection of pictures of granite cemetery monuments, headstones, grave markers, gravestones, tombstones, memorial headstones, memorial benches, cemetery headstones and bronze markers.

If you would like to talk with one of our sales associates about a memorial that you see on our web site, please call 305-594-4628. Our friendly staff will help you with your selection, provide you with pricing information and can take your order over the phone.

V. Pricing Information

Below is a price guide for your reference. We make our headstones right here in Miami. Because there is no middleman we pass the savings right along to you. The granite you choose is primarily what determines the price. When you visit our store we will be happy to tell you specific grave marker prices so you will know exactly how much the memorial you created will

cost. The prices shown below include the memorial, standard design, three lines of lettering and delivery.

Bronze Markers:

- 24" x 12": Prices Start at \$1,290.00
- 24" x 14" with Vase: Prices Start at \$1,920.00
- 16" x 24" with Vase: Prices Start at \$2,160.00
- 44" x 13" with Vase: Prices Start at \$3,120.00
- 30" x 62" Ledger with 2 Vases and Bronze Marker: Prices Start at \$3,810.00

Granite Grave Markers, Monuments, Headstones, Gravestones and Memorials:

- 24" x 12" Flat Single Markers: Prices Start at \$800.00
- Single Slant Monuments: Prices Start at \$1,800.00
- Double Slant Monuments: Prices Start at \$2,200.00
- Single Upright Monuments: Prices Start at \$1,950.00
- Double Upright Monuments: Prices Start at \$2,500.00
- All Granite Ledger 30" x 62" with Vase: Prices Start at \$3,250.00

There are many customization options available to you. We have designed and carved individual flat markers for over \$3000 and many family upright monuments over \$45,000. The prices above are meant to show you the range within most purchases usually fall.

If you have a question that is not answered by the above or on the FAQ section of our website, please call our office at 305-594-4628. We are open from 8:00 AM to 4:30 PM Monday through Friday and 11:00 am to 2:00 pm on Saturday. We are pleased to assist you in any way we can.

VI. Payment Options and Payment Types Accepted

When you order a product over the phone or in person at one of our store locations, you have a variety of payment options. For information about the options available to you, please call 305-594-4628. We accept the following:

- MasterCard
- Visa
- Discover
- Personal Checks
- Money Orders
- Cashier's Checks
- Cash

VII. Contact Information

Retail Showroom Location: 8483 NW 64th St, Miami, FL 33166

Phone: (305) 594-4628

Fax: (305) 594-8944

Email: citymon@bellsouth.net

Office Managers: Serge Lafresnaye and France Picard